



Skiing4all Programs

12 Dec 2021 – 22 Apr 2022

This year double the fun!!

*Since 2009, providing outdoor fun for children, teenagers and adults
with special educational needs in a safe environment focused on Ability.
Based in the beautiful Austrian resort of Zell am See-Kaprun.*

**IMPORTANT NOTE: This information pack supersedes our current website
information on the program and accommodation options, so to avoid
confusion, please refer to the following information only.
Our website will be updated shortly.**

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Welcome or Welcome Back to Skiing4all!

I hope that you and your loved ones are well after this incredibly challenging year, full of longing, failed plans and unfulfilled dreams. Now more than ever, we need something positive to look forward to! Once again, with a passion for enabling everyone enjoy skiing, our Skiing4all team is determined to unite all of our guests with the mountains. We hope that the healing power of nature will prove soothing for everyone, and especially so for the children with special educational needs, who must have found this time particularly difficult, with change of routines, limited choices and uncertainty.

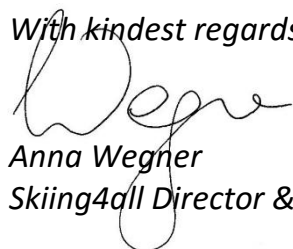
Keeping this in mind, I am ever so happy to present our early booking brochure for next winter with the prevailing theme: DOUBLE THE FUN! To make up for the lost time in the great outdoors, we have introduced even more fun ways to enjoy the time with us, which together with a range of special offers should help in catching up on some of the joy!

I would like to encourage you to look at this winter specials on p.16. For instance, by booking two programs within one season, you will get 25% off the second program! If you cannot make two weeks, you can book an extra weekend instead - our new short program type! Or why not celebrate being able to socialise again? Bring a second family along and get 20% off for each family! As in the previous years, thanks to the generosity of our partner hotels, this winter you can save up to 400€ off our Skiing4all Program prices, just by following the instructions on p.22. For the greatest savings, I personally recommend visiting us outside school holidays, particularly in January, to take advantage of lower prices, perfect snow, and of course quieter slopes - ideal for persons with special needs.

*I am also pleased to let you know that **until 31st March 2021 you can book our Winter 2021/22 Skiing4all Programs at last year's prices!** Not only that, **until then we are extending our flexible booking policy allowing one complimentary date change for all Skiing4all Programs**, right up to 14 days before due program start date (details on p.28).*

*When you are ready to book, please choose the most suitable program, **complete the attached Booking Form and email it to info@skiing4all.com with a copy to skiing4all.austria@gmail.com. The program places will be allocated on the first come first served basis.** With so many special offers and the flexible booking policy, I would kindly advise you to contact us as early as possible to secure your first choice of program type and date. I hope you will join us next winter for double the fun!*

With kindest regards from beautiful Zell am See, stay well



Anna Wegner
Skiing4all Director & Founder

What's new?

✓ New Weekend Programs!

Following feedback from our guests, we have introduced Weekend Programs on the selected dates in Winter 2021/22 (see p.15)! This new short program type includes our Skiing4all Programs (S, M, L, XL or XXL) on Friday and Saturday plus, as an optional add-on and subject to availability, any number of Fun Club days either side of the two core days (more on the Fun Club below). Occasionally, we may also be able to extend the original skiing program beyond the two core days. We hope that you will like the new weekend program in its own right or as an extension of the standard 5-day program. In both cases, by booking two programs within one season, you will receive 25% off the second program (see p.16)! Now you could perhaps follow our standard 5-day program in January and come back in March for a long weekend! Or, you could enjoy 7 consecutive days with us, for instance from Sunday to Saturday! It might just be an ideal solution to make up for the lost fun time last season!

✓ Fun Club open every day!

Our popular Skiing4all Fun Club, previously open only on Fridays, is now available for our Skiing4all program participants every day of the week (only as an extension of the Standard or Weekend Skiing4all Programs). Options included in the price: sledging; snow-shoeing; igloo project; visit to Alpine farm or animal rescue centre; town trip with life skills; play & activity park or Nordic walk; music, movement & dance sessions; arts & crafts classes; and various other indoor workshops, sports and games. Max. two participants with special needs to one staff member at all times. Siblings and friends, even those not following our programs, are welcome to join and receive 50% discount!

✓ New Skiing4all Centre!

Our Skiing4all centre is now situated at Kitzsteinhornstrasse 39, the same street, on which our partner hotels can be found: Hotel Latini (4-star) and Hotel Schütthof (3-star). They are both just 200 metres away from us (see map on p.24). Our repeat guests will notice that we are located close to our previous base in Zell am See-Schüttdorf but are now ideally positioned between the slopes and other activity venues such as horse-riding or bouldering.

Our new centre is even safer and more accessible than ever before, with convenient off-street parking, ground level entrance, and all the rooms located on the same floor without any stairs. The front entrance is situated at the side of the building, away from the main street traffic and noise, creating a safe environment and refuge from any sensory overload. It is at this new place that we will invite each family to a private Welcome Meeting on the first morning before the start of our Skiing4all Program. We will also ask you to collect your children from here on the first day. **From the second day, on individual request and subject to availability, we might be able to arrange children's pick-ups and drop-offs to your hotel or to any other convenient location.**

✓ 3K K-connection: Kaprun - Maiskogel - Kitzsteinhorn:

The direct access to the always snowy 3029 m high glacier from the heart of Kaprun town: travelling a total distance of 12 km, the one-of-a-kind panoramic journey is actually the longest uninterrupted cableway in the Eastern Alps and spans the biggest elevation change of 2261 m!

✓ Ski Alpin Card:

Now Zell am See, Kaprun and Saalbach-Hinterglemm on a single skipass, that's 408 km of slopes!

About Skiing4all

Skiing4all, run by a British psychologist, is the only organisation based in a mountain resort, which caters exclusively for persons with special educational needs, their families and friends. **We invite everyone to join one of our skiing programs in the beautiful Austrian resort of Zell am See-Kaprun!**

We welcome children, teenagers and adults with:

- Autistic Spectrum Disorder (ASD)
- Asperger Syndrome
- Down's Syndrome
- ADHD / ADD
- Learning Disability
- Behavioural Disorder
- Cognitive Delay (MR)
- Developmental Disability
- Fragile-X Syndrome
- Other special educational needs

Safety and professionalism

We are proud of our highest safety standards and professionalism, which come from the specialist training and many years of experience:

- British Standards based on the principles of the British Psychological Society (BPS)
- Membership of the National Autistic Society (NAS), Down's Syndrome Association (DSA) and Mencap
- All staff DBS (CRB) checked
- All ski instructors members of the International Ski Instructors Association (ISIA) with up to 25 years of experience
- Incorporating the principles of ABA therapy and working within SPELL and TEACCH framework

Therapeutic benefits

The therapeutic benefits of our programs include:

- Improvement in communication and social skills
- Increased self-confidence
- Enhanced self-esteem
- Increased independence
- Improvement in psychomotor components and fitness levels

Quality time together

Since 2009, we have helped numerous families enjoy quality time together while meeting individual needs of all the family members, including siblings, parents and carers. Here is what you can expect from us:

- **For persons with special educational needs:** One to one professional care, optional buddy support, visual aids (PECS, timetables, social stories, reward charts), sensory area, safe spaces and much more!
- **For siblings and friends:** All siblings and friends from the age of three are more than welcome to take part in our Skiing4all Programs and enjoy all the activities on offer!
- **For parents and carers:** A hassle-free holiday with the full professional support throughout your stay in the resort. With everything taken care of throughout the day, it's time to unwind and attend to your own needs too!

What Our Guests Say...

"A huge thank you for helping to make our skiing holiday a huge success. We both love skiing, but finding the right provision for Anja has always been a major challenge – so finding Skiing4all was a great relief. As you know, we spent a lot of time thinking about how everything would work for Anja – and in hindsight we needn't have worried! Your planning, combined with the work that Maria, Paul and Peter did meant that Anja had the structure and variety that works for her. Everyone in the team was incredible. Peter's quiet persistence and encouragement on the slopes, Maria's fun and activities at the base, and all the outdoor activities with Paul meant that Anja had a fabulous time. We're sure this isn't the first time that you will have been told that one of your visitors was devastated to be going home and not spending more time with you all!"

"We also wanted to say a great big thank you for everything you did with Clara too. Often the siblings of children with additional needs have to step back/be more mature/be more patient than most at their age – so seeing how Clara was able just to be herself, to enjoy being a carefree little girl was incredibly touching."

"I just wanted to write and thank you so much for making their week such a success (and therefore also ours). The boys both blossomed so much and their skiing progressed amazingly. Your care and attention were brilliant, and I felt so relaxed leaving them in your care. Both boys gained confidence."

"A huge thank you to you and the team for what was an amazing holiday. Harry enjoyed it, he told me he was better at it than he thought he would be :) And from my perspective the additional foods he now eats is a milestone!!! What you have going on there is amazing. It is strange to leave your child for such a long time with people you have never met before in a foreign country - however from our first email to meeting I knew you and your team would be just perfect for Harry. All I can do is thank you. You are inspirational."

"Words cannot express how grateful we are to you for Aidan's skiing experience with Peter last week. Peter was a truly wonderful guide and teacher for Aidan and somehow managed to transform our boy from someone who seemed very disinterested in skiing to someone who, of his own volition, expressed how much he enjoyed his skiing holiday on our return. That in itself is monumental as Aidan usually lives in the distant past or is asking 'what are we doing next' without ever seeming to enjoy or want to participate in the now. Yet his response to last week was not all with keeping with this. It was wonderful for us to see him express genuine pleasure and for him to feel proud of his achievements. The Head Teacher called me today to say how 'full of it' Aidan is at school. I am certain that this has increased his confidence and self-belief and I hope that this 'can do' attitude extends to other parts of his life. We will definitely return next year."

"Today was something of a milestone. For the first time Jo and I were able to ski together as a family with our autistic son Evan. I can't thank our friends at Skiing4all enough for their help getting Evan to this point."

"We feel extremely comfortable leaving our son in your care and knowing that you do the utmost to understand him, meet his needs and help him have fun. We feel relaxed knowing this and it is this peace of mind which for us is priceless. In no other situation do we get this respite opportunity. Thank you for enabling us to have a stunning week & for all that you do - he absolutely loved it - a real first! Till the next time!"

"Skiing4all you are a real lifeline! The only chance we get to have a true holiday & knowing that our son is well cared for is so vitally important for our peace of mind so thank you is not enough to appreciate all that you enable us to have and do."

...

"Our sincere thanks for the wonderful care that was given to Cillian and Seraphina during their week with you. Cillian cried when he realised his week was finished and still asks if he can speak with Peter. We were so thrilled that Cillian got to ski but all the other experiences he was exposed to were super as well e.g. music, the sensory room, playing in the snow etc. We definitely plan to come back next year and can't wait to get the forms to fill out! Again thank you so much for the holiday of a lifetime - the first of very many more to come I am sure."

...

"We had such a great ski trip knowing that Tiarnan was in great hands with your team. By day three he was running up the steps to you. I got super feedback especially from Peter and how he learned to work with Tiarnan to get him on skis."

Skiing4all Programs

A quick summary...

☞ Family skiing holiday made simple!

So, in short, how does it all work?

It's very simple: we look after our program participants for five and a half hours per day (typically from 09.45 to 15.15, subject to the seasonal availability, weather conditions, etc.), while their parents and carers enjoy an uninterrupted day of skiing, relaxed in the knowledge that their loved ones are in safe hands with us!

Our programs start and end daily at our Skiing4all Centre in Zell am See-Schüttdorf. On individual request and subject to availability, we also arrange children's pick-ups and drop-offs to the hotel or to any other convenient location for parents. Our program participants get changed for and after skiing in our private, comfortable and peaceful environment, avoiding the busy ski shop area. This helps to minimise any possible anxiety associated with crowded and noisy places, further enhancing our already high health and safety standards. Throughout the day, we help our program participants get in and out of their skiing gear and transfer them between the slopes, our centre and various outdoor and indoor activities.

After your holiday you can download our photos and videos, to re-live together all the special moments, which your loved ones enjoyed with us. Yes, it's that simple. 😊

☞ Program Duration: 2, 5 or 6 days

In Winter 2021/22 we offer the following programs:

Standard 5-day Programs

Throughout the season our standard programs typically run for 5 days from Sunday to Thursday (except Christmas / New Year weeks - see p.14), to match the regular ski school schedules.

Extended 6-day Programs

Subject to availability, it might be possible to extend any standard program to 6 days, to run from Sunday to Friday.

Weekend 2-day Programs

In the lower season, we also offer shorter 2-day versions of all our standard programs, and these run on Friday and Saturday. It is possible to extend this by any number of Fun Club days (see p.4 and p.15).

☞ Program Type: S, M, L, XL and XXL

We have created our programs based on our many years of experience, making sure that there is a suitable program for every child, teenager or adult with special educational needs. As always, we have taken great care to match our program schedules to those offered by our partner ski schools so that everyone in the family can make the most of their skiing holiday.

You will find a detailed description of all our programs on pages 10-11, followed by a summary table on p.12 to help you see all the program options at a glance.

👉 Program Timing: When to come

SPECIAL WEEKS:

Alpine Advent 12th - 24th December 2021

This is your chance to enjoy the magical atmosphere of Advent in the Alps, with its Christmas Markets, brass bands, workshops and carol concerts! Wonderful opportunity to admire Salzburg with the Christmas lights on, supposedly the most beautifully lit city in Europe. Perhaps enjoy the ride in the horse-drawn carriage through the Old Town under the blanket of snow, surrounded by the Alpine peaks. An unforgettable experience!

Christmas

Don't just dream of white Christmas, enjoy it with us! There is no more magical time than Christmas in Zell am See, with the sleigh rides, mulled wine, carol singers and presents waiting for children under the snow-capped trees. A picture-perfect idyll!

"Fasching" - the end of Carnival

This season, the vibrant *Fasching* celebration will fall during our Skiing4all program running from Sunday 27th February 2022. Zell am See town will feature fun children's parades with mascots and you might be able to spot colourful costumes on the slopes, including skiers in pyjamas!

Easter

Whether at Schmitten mountain in Zell am See or at our Kaprun glacier (we are lucky to be able to ski almost all year round), Easter is a wonderful time, with long sunny days, creating perfect opportunity to relax at our "snow beach" after the day's skiing. Children love the Easter egg hunt with a difference, looking for their treasures in the snow!

THE MOST SPECIAL LOW SEASON!

We are aware of the current policy on taking children out of school during the term time. However, in the recent years many of the head teachers, having recognised the therapeutic value of their pupils' experience with us, let our young skiers join us in the term time (at the end of this pack we provide a letter for your child's school to assist you). We particularly recommend the weeks before Christmas and January, when the slopes are quiet with perfect snow conditions, and are simply ideal for persons with special educational needs. There are no lift or restaurant queues and of course you get a better value for money: lower program prices, cheaper air fares, accommodation and ski passes! **Really can't make the full week during the school term time? Try our new weekend programs running from Friday to Saturday instead (see p.4 and p.15)!**

Program S: “Skiing Foundation Course”

Schedule: typically from 09.45 a.m. to 3.15 p.m., **with no formal skiing sessions but rather various activities related to snow and skiing.**

Included activities (all optional): sledging; snow-shoeing; igloo project; mountain trip with outdoor skills; town trip with life skills; horse riding; Collie dog therapy session; play & activity park or Nordic walk; visit to Alpine farm or animal rescue centre; indoor bouldering; arts & crafts; music, movement & dance sessions; and various other indoor workshops, sports and games.

Recommended for: children, teenagers and adults with special educational needs (minimum age 4 years), and their siblings or friends (between 3 and 10 years old).

This program is recommended for children who are still too young for skiing, and for those children, teenagers and adults who due to their high anxiety levels associated with new places and activities, should begin their skiing in a very gradual way (true especially for the participants on ASD spectrum). During their time with us, among other fun activities, the participants get introduced at their own pace to the world of skiing through play, games, short trips to the slopes, and activities related to snow, skiing and equipment. The overall aim is to encourage and facilitate skiing in the future, minimising any possible anxiety associated with trying this new activity. In our experience Program S is a great foundation, on which to build skiing skills the following season. We have found that a week happily spent with us is a great predictor of the future skiing success!

☞ *TIP: Our Program S is also a great contingency plan for those parents or carers who would like to book our skiing program but are not sure if the prospective program participant would enjoy skiing as much as we do!*

Program M: 1 hour skiing per day (in one session) plus other activities

Schedule: typically from 09.45 a.m. to 3.15 p.m., including **1 hour of one to one skiing per day.**

Other included activities (all optional): sledging; snow-shoeing; igloo project; mountain trip with outdoor skills; town trip with life skills; horse riding; Collie dog therapy session; play & activity park or Nordic walk; visit to Alpine farm or animal rescue centre; indoor bouldering; arts & crafts; music, movement & dance sessions; and various other indoor workshops, sports and games.

Recommended for: children, teenagers and adults with special educational needs (minimum age 4 years), and their siblings or friends (between 3 and 10 years old).

This program is perfect for complete beginners, very young children and those persons whose anxiety levels, attention span, fitness levels or other factors, will not allow them to ski for longer than one hour at a time. The skiing sessions take place exclusively at the nursery slopes equipped with the easiest “magic carpet” type lifts. Please note that following the assessment of individual needs and discussion with parents or carers, we might suggest that some complete beginners with special educational needs would benefit from spending their first day getting accustomed to the new environment and staff, with skiing starting on the second day. In our experience, this gradual introduction helps many skiers minimise their anxiety, giving them much needed time to get used to the new place, people and activities. This introduction day usually helps more anxious participants achieve more during the rest of the week than by starting to ski unprepared on their first day.

☞ *TIP: We would also recommend Program M as a perfect “trial course” for those who are not sure if the prospective program participants are ready for skiing! Should a program participant prefer other activities after all, or feel a bit under the weather one day, they can change to our Program S free of charge at any point and for any duration.*

Program L: 2 hours skiing per day (in one session) plus other activities

Schedule: typically from 09.45 a.m. to 3.15 p.m., including **2 hours of one to one skiing per day**.

Other included activities (all optional): sledging; snow-shoeing; igloo project; mountain trip with outdoor skills; town trip with life skills; horse riding; Collie dog therapy session; play & activity park or Nordic walk; visit to Alpine farm or animal rescue centre; indoor bouldering; arts & crafts; music, movement & dance sessions; and various other indoor workshops, sports and games.

Recommended for: children, teenagers and adults with special educational needs (minimum age 5 years), and their siblings or friends (between 4 and 17 years old).

This program is a perfect combination of a standard two-hour skiing session with the other activities, and is suitable for children, teenagers and adults, from beginners to advanced skiers. The skiing takes place at the whole mountain (the complete beginners start at one of the nursery slopes equipped with the "magic carpet" type lift).

☞ *TIP: Program L is our most popular choice and is recommended for anyone from beginner to advanced level, especially for those who can already manage two hours skiing at a time but not yet three or four hours, due to their age, fitness levels, attention span or other factors.*

Program XL: 3 hours skiing per day (in one session) plus other activities

Schedule: typically from 09.45 a.m. to 3.15 p.m., including **3 hours of one to one skiing per day**.

Other included activities (all optional): sledging; horse riding; Collie dog therapy session; play & activity park or Nordic walk; indoor bouldering; arts & crafts; music, movement & dance sessions; and various other indoor workshops, sports and games. In this program most of the time is spent skiing. However, on request, some skiing time can be substituted for: snow-shoeing; igloo project; visit to Alpine farm / animal rescue centre; mountain trip with outdoor skills; or town trip with life skills.

Recommended for: children, teenagers and adults with special educational needs (minimum age 6 years), and their siblings or friends (between 5 and 17 years old).

This program is perfect for older children, teenagers and adults who can, as a minimum, ski in a straight line and stop in a snow plough ("pizza") on a blue beginners' slope. Skiing the whole mountain.

☞ *TIP: Program XL is especially recommended for the intermediate and advanced skiers who are sporty and physically fit. Please note that from our experience, skiing for three hours in a single session is not suitable for complete beginners, very young children and persons who tire easily.*

Program XXL: 4 hours skiing per day (in two sessions)

Schedule: typically from 09.45 a.m. to 3.15 p.m., including **4 hours of one to one skiing per day**.

Other included activities: In this program most of the time is spent skiing. However, on request, some time can be allocated to other activities listed under Program L, as a substitute for skiing.

Recommended for: children, teenagers and adults with special educational needs (minimum age 10 years), and their siblings or friends (between 7 and 17 years old).

This program is a perfect choice for older children, teenagers and adults who can, as a minimum, make snow plough turns and stop in a snow plough on a blue slope. Skiing the whole mountain.

☞ *TIP: Program XXL is especially recommended for the intermediate and advanced skiers with high fitness levels. Not suitable for complete beginners, very young children and persons who tire easily.*

2021/22 Skiing4all Program Types Summary

Program	Recommended for						Daily skiing	Other included activities <i>(All optional and chosen in the resort according to the individual needs, interests and age)</i>															
	Children: min. age		Teenagers		Adults with special needs	Fitness level		Current skiing level	Hours on one to one basis	Arrangements	Sledging	Snow-shoeing	Igloo project	Mountain trip: Outdoor skills	Town trip: Life skills	Visit to Alpine farm or animal rescue	Horse-riding	Collie dog therapy	Play & activity park / Nordic walk	Indoor bouldering	Arts & crafts	Music, movement & dance	Indoor sports, games, workshops
	With special needs	Sibling with no special needs	With special needs	Sibling with no special needs																			
S	4 yrs	3 yrs	✓		✓	very low to average	beginner	no formal skiing	Prep Course: Activities related to snow and skiing.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
M	4 yrs	3 yrs	✓		✓	low to average	beginner	1 hour	Continuos session. Skiing on nursery slopes only.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
L	5 yrs	4 yrs	✓	✓	✓	average	beginner intermediate advanced	2 hours	Continous session with breaks when required. Skiing the whole mountain.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
XL	6 yrs	5 yrs	✓	✓	✓	average to high	intermediate advanced	3 hours	Continous session with breaks when required. Skiing the whole mountain.	✓	In this program most of the time is spent skiing. However, on request, some time can be allocated to these activities as a substitute for skiing.					✓	✓	✓	✓	✓	✓	✓	
XXL	10 yrs	7 yrs	✓	✓	✓	high	intermediate advanced	4 hours	Skiing divided into two sessions. Skiing the whole mountain.	In this program most of the time is spent skiing. However, on request, some time can be allocated to other activities as a substitute for skiing.													

All-inclusive fun!

All our programs include the following:

- ✓ **One-to-one skiing sessions** with a ski instructor experienced in working with children and adults with special educational needs, trained and overseen by a British psychologist (except Program S with no formal skiing)
- ✓ **Ski pass** for the duration of the skiing session*
- ✓ **All skiing equipment hire:** skis, poles, boots, helmet, high visibility vest and other safety equipment
- ✓ **Five and a half hours of care daily** between the hours of 08.15 and 16.30 (typically from 09.45 to 15.15, subject to the seasonal availability, weather conditions, etc.); time extension available at a supplement
- ✓ **Maximum two participants with special educational needs to one staff member at all times** (one to one care upgrade available at additional cost, subject to availability)
- ✓ **Variety of outdoor and indoor activities** (all optional and chosen in the resort according to the individual needs, interests and age - see table on p.12):
 - ❄ Sledging
 - ❄ Snow-shoeing
 - ❄ Igloo project
 - ❄ Mountain trip: Outdoor skills
 - ❄ Town trip: Life skills
 - ❄ Horse riding
 - ❄ Collie dog therapy session
 - ❄ Play & activity park or Nordic walk
 - ❄ Visit to Alpine farm or animal rescue centre
 - ❄ Indoor bouldering
 - ❄ Arts & craft classes
 - ❄ Music, movement and dance sessions
 - ❄ Various other workshops, indoor sports and games
- ✓ **Welcome Meeting** for parents and carers at our centre on the first morning
- ✓ **Medal Ceremony with prizes**, all family and friends welcome!
- ✓ **Diploma, medal and souvenir**
- ✓ **Optional afternoon and evening activities plus childcare** (at additional charge)

**For the main participants with special educational needs only, unless included in the special offer (see p.16)*

Standard 5-day Skiing4all Program Prices 2021/22 in EUR

STANDARD 5-DAY PROGRAMS From Sunday / Monday	Program prices in € depending on the accommodation option									
	When staying at our partner hotels (Schütthof or Latini) HOTEL COST NOT INCLUDED! ¹					When staying at your own accommodation				
	S	M	L	XL	XXL	S	M	L	XL	XXL
12 - 16 Dec 2021	1390	1590	1750	1990	2290	1790	1990	2150	2390	2690
20 - 24 Dec 2021	1525	1750	1990	x	x	1925	2150	2390	x	x
27 - 31 Dec 2021	1525	1750	1990	x	x	1925	2150	2390	x	x
2 - 6 Jan 2022	1390	1590	1750	1990	2290	1790	1990	2150	2390	2690
9 - 13 Jan 2022	1290	1490	1650	1790	2150	1690	1890	2050	2190	2550
16 - 20 Jan 2022	1290	1490	1650	1790	2150	1690	1890	2050	2190	2550
23 - 27 Jan 2022	1290	1490	1650	1790	2150	1690	1890	2050	2190	2550
30 Jan - 3 Feb 2022	1390	1590	1750	1990	2290	1790	1990	2150	2390	2690
6 - 10 Feb 2022	1525	1750	1990	x	x	1925	2150	2390	x	x
13 - 17 Feb 2022	1690	1890	2190	x	x	2090	2290	2590	x	x
20 - 24 Feb 2022	1525	1750	1990	x	x	1925	2150	2390	x	x
27 Feb - 3 Mar 2022	1450	1690	1790	2050	x	1850	2090	2190	2450	x
6 - 10 Mar 2022	1450	1690	1790	2050	x	1850	2090	2190	2450	x
13 - 17 Mar 2022	1450	1690	1790	2050	x	1850	2090	2190	2450	x
20 - 24 Mar 2022	1450	1690	1790	2050	x	1850	2090	2190	2450	x
27 - 31 Mar 2022	1390	1590	1750	1990	x	1790	1990	2150	2390	x
3 - 7 Apr 2022	1550	1790	2050	x	x	1950	2190	2450	x	x
10 - 14 Apr 2022	1550	1790	2050	x	x	1950	2190	2450	x	x
17 - 21 Apr 2022	1550	1790	2050	x	x	1950	2190	2450	x	x

¹ The discounted price for one Skiing4all Program Participant per family only (applies to the lowest program value)

x - Program normally not offered on these dates but may be available on request - please enquire.

6-DAY PROGRAMS: Extension to Friday possible on request, subject to availability and a pro-rata payment (please add 20% to the above prices).

Weekend 2-day Skiing4all Program Prices 2021/22 in EUR

WEEKEND 2 CORE DAYS & Fun Club options ¹ Friday and Saturday	Program prices in € depending on the accommodation option									
	When staying at our partner hotels (Schütthof or Latini) for a <u>minimum of 3 nights</u> . HOTEL COST NOT INCLUDED! ²					When staying at your own accommodation				
	S	M	L	XL	XXL	S	M	L	XL	XXL
17 - 18 Dec 2021	695	795	875	995	1145	895	995	1075	1195	1345
7 - 8 Jan 2022	695	795	875	995	1145	895	995	1075	1195	1345
14 - 15 Jan 2022	695	795	875	995	1145	895	995	1075	1195	1345
21 - 22 Jan 2022	695	795	875	995	1145	895	995	1075	1195	1345
11 - 12 Mar 2022	695	795	875	995	1145	895	995	1075	1195	1345
18 - 19 Mar 2022	695	795	875	995	1145	895	995	1075	1195	1345
25 - 26 Mar 2022	695	795	875	995	1145	895	995	1075	1195	1345
1 - 2 Apr 2022	695	795	875	995	1145	895	995	1075	1195	1345
8 - 9 Apr 2022	695	795	875	995	1145	895	995	1075	1195	1345

¹ Fun Club options:

Subject to availability, you may add any number of our Fun Club days (no skiing) before / after the core days, at 190€ per day (see p.4). Our popular Skiing4all Fun Club, previously open only on Fridays, is now available for our Skiing4all Program Participants every day of the week (only as an extension of the Standard or Weekend Skiing4all Programs). Options included in the price: sledging; snow-shoeing; igloo project; visit to Alpine farm or animal rescue centre; town trip with life skills; play & activity park or Nordic walk; music, movement & dance sessions; arts & crafts classes; and various other indoor workshops, sports and games. Max. two participants with special needs to one staff member at all times. Siblings and friends, even those not following our programs, are welcome to join and receive 50% discount!

Subject to availability and a pro-rata payment, it may also be possible to extend the original 2-day programs listed above (with skiing).

² The discounted price for one Skiing4all Program Participant per family only (applies to the lowest program value)

Special offers!!!

-15%

**For the second
Skiing4all Program Participant
in the Family**

Discount applied to the lower value program.

-20%

For all together again!

*Celebrate the end of social distancing rules
and arrive with a second family, new to Skiing4all!
Book at least one Skiing4all Program per family
and claim 20% discount for you AND your friends!
Not valid during UK school holidays.*

-25%

**OFF the second booking
within one Winter Season**

*At least one booking outside UK school holidays.
Valid for Standard 5-day and Weekend Programs
(any combination of these, valid for either separate
stays or for consecutive days within a single stay).
Discount applied to the lower value program.*

FREE

**Skiing4all Program
for the Third Participant**

*The Third Participant in a family, able to share skiing
and all the activities with their sibling (i.e. with the
Second Participant) receives a free Program!
Please enquire for more conditions of this offer.
Discount applied to the lower value program.
Not valid during UK school holidays.*

FREE

**Skipass for all Skiing4all
Program Participants**

Normally available for persons with SEN only

*Valid 12th - 18th December 2021
and 2nd - 28th January 2022*

FREE

**Pay for 6 nights and get
7th NIGHT FREE at our hotels!**

*Valid for arrivals at our hotel partners between:
04 - 17.12.2021 (Hotel Schütthof and Hotel Latini)
12 - 20.03.2022 (Hotel Schütthof)
15.03.2022 - 02.04.2022 (Hotel Latini)
16.04.2022 - 23.04.2022 (Hotel Latini)*

Skiing4all Partner Hotels

We put a lot of effort into choosing the best available accommodation for our guests. After twelve years of co-operation with various providers, we have now narrowed our selection down to two absolute favourites of our Skiing4all guests, the places where they happily return year after year. **These hotels understand the needs of our skiing families, including the provision of various special diets, such as the popular gluten-free diet.**

Our two partner hotels: [Schütthof](#) (3-star) and [Latini](#) (4-star) are sister hotels under one management, and both offer something truly unique in terms of their service, location and value for money. They are next door to each other, both within 1-2 minutes' walk to our new Skiing4all Centre, and only 4-5 minutes on foot to the slopes! Please see the map on p.24.

Save 400€ off our standard 5-day Skiing4all Programs simply by staying at one of our partner hotels!

Schütthof*** and Latini**** hotels kindly contribute to Skiing4all program running costs for each family staying with them, and hence **we are able to offer lower program prices to those guests who stay at one of our partner hotels, and who book their rooms directly by phone or email with the property, as instructed on p. 22.**

If you would rather stay at your own accommodation, it is fine with us too, but unfortunately your program price will not include the discount mentioned above.

General location of the hotels:

In Schüttdorf, a quieter district of Zell am See, on the south side of the lake, yet near bus stops, restaurants, cafés, banks and shops.

How to get from the hotels to [Skiing4all](#):

Just walk about 200 metres along the Kitzsteinhornstrasse street (pavement, flat area, no uphill sections).

How to get from the hotels to skiing:

Walk about 400 metres to the Areit ski base, which is perfect for all the family members. It boasts not only the best nursery slopes in Zell am See for the little ones but also the easiest access to the high mountain slopes for the more advanced skiers by the new areitXpress 10-seater gondola with heated seats!

The Areit cable car valley station provides everything you might need for a hassle-free ski holiday, all in one building: our partner [Bründl ski hire](#) shop with free ski depot (previously called "Intersport"), ski pass sales, ski lockers, tourist information, ski shop, toilets, restaurant and bars.

Hotel Schütthof

At [Hotel Schütthof](#) (three-star), the traditional Austrian hospitality and a cosy ambience at fantastic rates are awaiting you from the moment you step in. You will find great amenities and services at this 3-star hotel, which we would class as a 4-star!

The comfortable and pleasant rooms are oases of well-being and the restaurants and bars invite you to stop for a delicious meal. The hotel also boasts a beautiful new wellness & spa area. Guests can also enjoy an extensive garden and playground for children.

Included in the hotel price (see p.23 for prices):

- ✓ Half-board (gourmet breakfast buffet, afternoon snack and dinner buffet with varying themes);
- ✓ Free use of the hotel Vulcano Spa with saunas, steam room, beautiful terrace and indoor relaxation area overlooking the Kitzsteinhorn glacier (extra charge for massage and beauty treatments);
- ✓ 10% off the in-house ski rental.

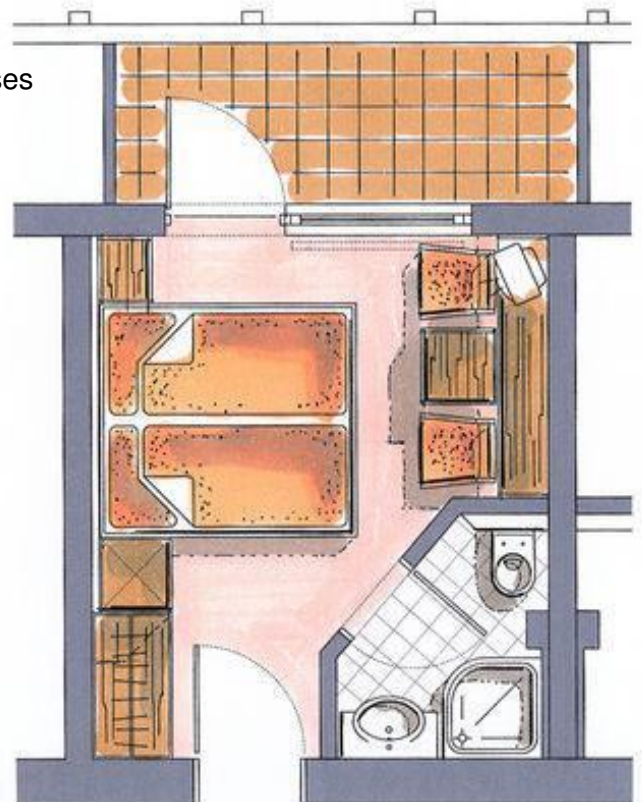
Room types: Double "Areit", Double "Schmitten" and Junior Suite "Kitzsteinhorn".

Schütthof Hotel* Double Room "Areit":**

- comfortable double bed with high quality mattresses
- small sitting area
- bathroom with shower, WC, towel warmer, hairdryer, cosmetic mirror and vanity set
- bathrobe and slippers
- bag with towels for the spa
- cable TV with radio
- WiFi, telephone
- safety box
- some rooms with balcony

approx. 20 m²

sleeps up to 2

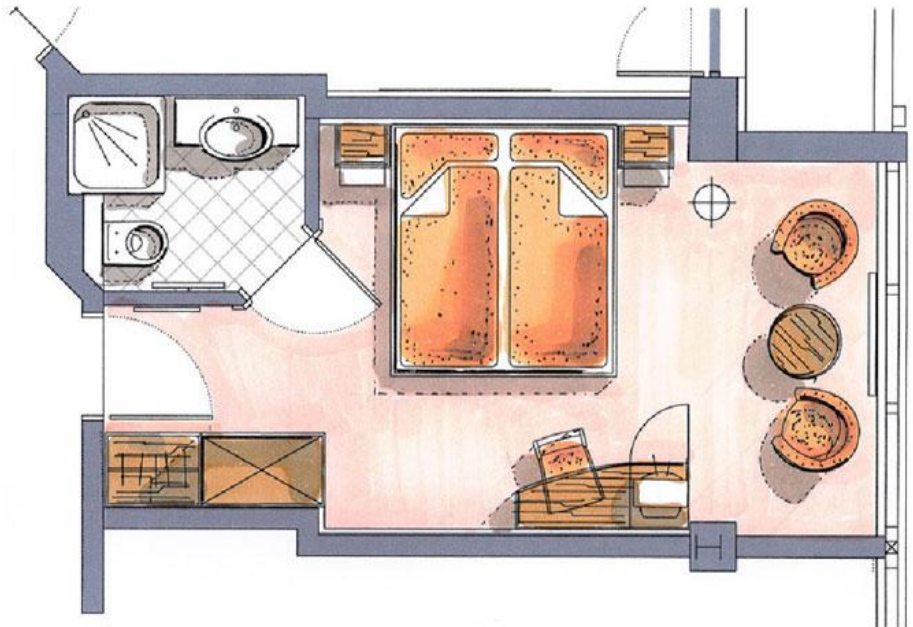


Schütthof Hotel*** Double Room "Schmitten":

- comfortable double bed with high quality mattresses
- sitting area
- bathroom with shower, WC, towel warmer, hairdryer, cosmetic mirror and vanity set
- bathrobe and slippers
- bag with towels for the spa
- cable TV with radio
- WiFi, telephone
- safety box
- some rooms with balcony

approx. 22 - 25 m²

sleeps up to 3



Schütthof Hotel *** Junior Suite "Kitzsteinhorn":

- comfortable double bed with high quality mattresses
- living room with a double sofa bed and a sitting area
- bathroom with shower, WC, towel warmer, hairdryer, cosmetic mirror and vanity set
- bathrobe and slippers
- bag with towels for the spa
- cable TV with radio
- WiFi, telephone
- safety box
- some rooms with balcony

approx. 35 m²

sleeps up to 4 (5 on request)



Hotel Latini

The charming [Hotel Latini](#) (4-star) has much more to offer than just very comfortable hotel rooms, fantastic amenities and excellent value for money. Experience a wonderful holiday with international flair and traditional Austrian hospitality all under one roof!

Large, tastefully decorated rooms and the spacious garden with a playground for children is especially popular with families. There are several restaurants and bars, and an extensive spa area with a beautiful indoor swimming pool, sauna, steam bath and fitness room.

Included in the hotel price (see p.23 for prices):

- ✓ Half-board (gourmet breakfast buffet, afternoon snack, 5-course evening set menu or dinner buffet, children's menu);
- ✓ Free use of the hotel Gold Spa with a beautiful indoor swimming pool, saunas, steam room, infrared booth, spacious relaxation rooms and gym (extra charge for massage and beauty treatments);
- ✓ 10% off the in-house ski rental;
- ✓ Parking space in the hotel garage.

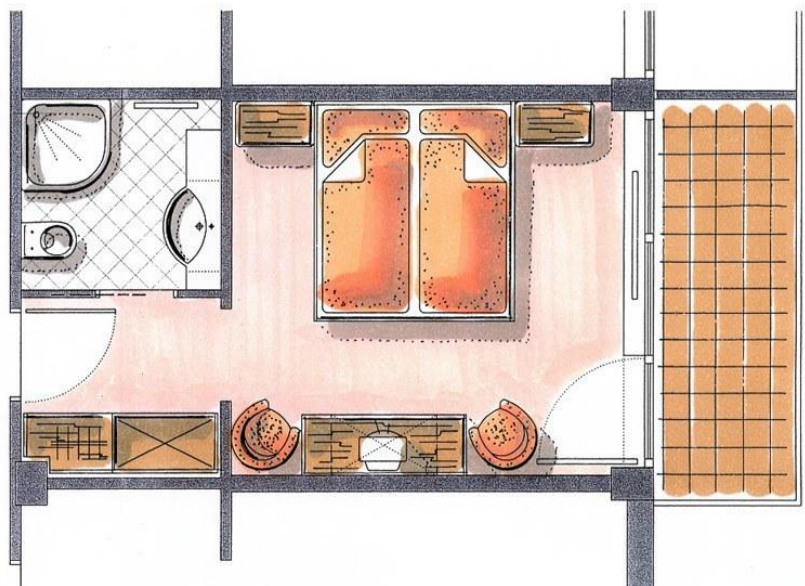
Room types: Double "Alpenrose", Double "Enzian" and Junior Suite "Edelweiss".

Latini Hotel** Double Room "Alpenrose":**

- comfortable double bed with high quality mattresses
- sitting area
- bathroom with shower, WC, towel warmer, hairdryer, cosmetic mirror and vanity set
- bathrobe and slippers
- bag with towels for the spa
- cable TV with radio
- WiFi, telephone
- safety box
- espresso machine
- some rooms with balcony

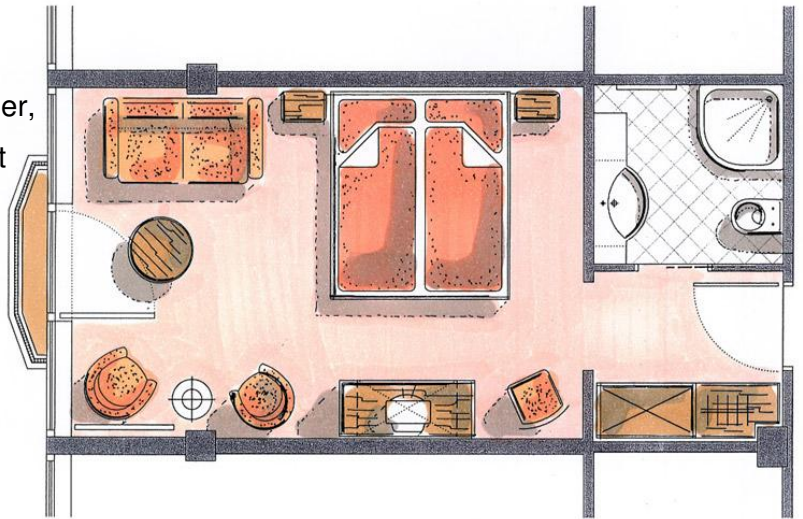
approx. 20 - 25 m²

sleeps up to 2



Latini Hotel**** Double Room "Enzian":

- comfortable double bed with high quality mattresses
- sitting area
- optional 3rd and 4th bed (pullout sofa)
- bathroom with shower, WC, towel warmer, hairdryer, cosmetic mirror and vanity set
- bathrobe and slippers
- bag with towels for the spa
- cable TV with radio
- WiFi, telephone
- safety box
- espresso machine
- some rooms with balcony or French balcony (windows and balustrade down to the floor)



approx. 25 - 28 m²

sleeps up to 4

Latini Hotel**** Junior Suite "Edelweiss":

- bedroom with a comfortable double bed with high quality mattresses
- living room with a comfortable sofa bed (2 extra beds)
- bathroom with shower, WC, towel warmer, hairdryer, cosmetic mirror and vanity set
- bathrobe and slippers
- bag with towels for the spa
- cable TV with radio
- WiFi, telephone
- safety box
- espresso machine
- some rooms with balcony or French balcony (windows and balustrade down to the floor)



approx. 35 m²

sleeps up to 4 (5 on request)

Hotel Booking Instructions

If you would like to stay at one of our partner hotels and qualify for the 400€ discount off our Standard 5-day Skiing4all Program or 200€ off our Weekend 2-day Skiing4all Program price*, please make sure that you follow these three simple rules:

1. Contact one of our partner hotels **DIRECTLY BY PHONE OR EMAIL** (see contact details below). Please kindly note that booking through any agents or online booking services, including our partner hotel own websites, will ***NOT*** qualify you for a Skiing4all discount!
2. **IN YOUR FIRST EMAIL MENTION A BOOKING CODE "SKIING4ALL".** This is vital so that you get registered as a Skiing4all Guest with the hotel.
3. Please note that you can book your hotel *before* or *after* securing a place on one of our Skiing4all Programs. However, we will need **a copy of your hotel booking confirmation two weeks before your arrival at the latest.** Failing this, we will regretfully need to charge you the full Skiing4all program price.

Our partner hotel contact details:

HOTEL	Website	Email	Telephone
Schütthof***	https://schuetthof.libertashotels.com/en	schuetthof@latini.at	+43 6542 5422
Latini****	https://latini.libertashotels.com/en	office@latini.at	+43 6542 5425

* The discounted price for one Skiing4all program participant per family only
(applies to the lowest program value).

2021/22 Hotel guideline prices in €

Schütthof Hotel*** prices in EUR per adult per night with half-board			
Season	Double Room "Areit"	Double Room "Schmitten"	Junior Suite "Kitzsteinhorn"
04.12.2021 - 24.12.2021	84	94	111
25.12.2021 - 01.01.2022	125	135	145
02.01.2022 - 07.01.2022	118	128	138
08.01.2022 - 28.01.2022	84	94	111
29.01.2022 - 04.03.2022	118	128	138
05.03.2022 - 27.03.2022	84	94	111
CHILDREN per night with half-board in EUR (in a room with two full paying adults):			
Under 2 years: free 3 - 5 years: 20 6 - 11 years: 37 Over 12 years: 55			

Latini Hotel**** prices in EUR per adult per night with half-board			
Season	Double Room "Alpenrose"	Double Room "Enzian"	Junior Suite "Edelweiss"
04.12.2021 - 24.12.2021	102	116	131
25.12.2021 - 01.01.2022	155	170	183
02.01.2022 - 07.01.2022	145	160	173
08.01.2022 - 28.01.2022	102	116	131
29.01.2022 - 04.03.2022	145	160	173
05.03.2022 - 30.04.2022	102	116	131
CHILDREN per night with half-board in EUR (in a room with two full paying adults):			
Under 2 years: free 3 - 5 years: 20 6 - 11 years: 37 Over 12 years: 55			

Special hotel offers!

👉 Book by 30.10.2021 and receive 5% off your hotel booking price!

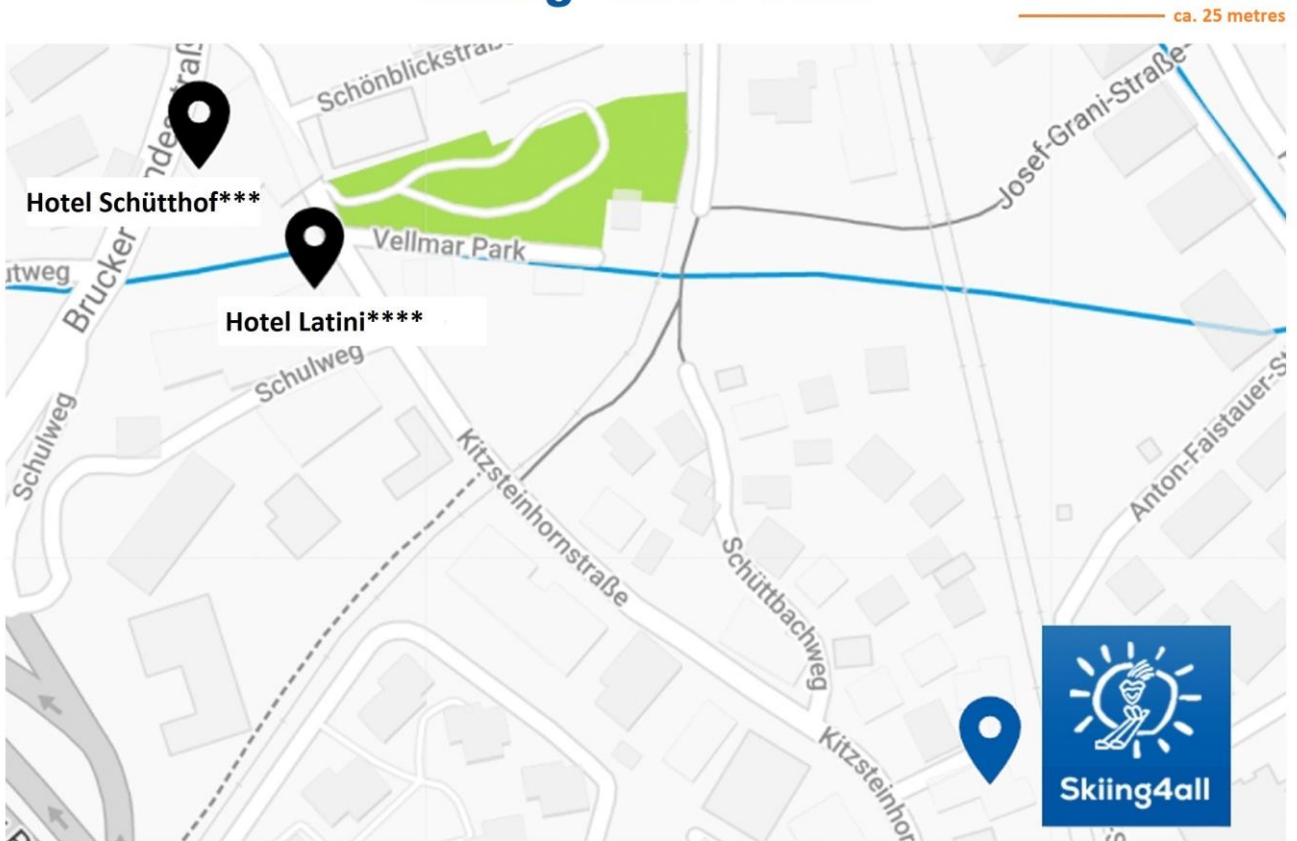
👉 Pay for 6 nights and receive 7th night free! Valid for arrival in the periods:

- ✓ 04.12.2021 - 17.12.2021 (Hotel Schütthof and Hotel Latini)
- ✓ 12.03.2022 - 20.03.2022 (Hotel Schütthof)
- ✓ 15.03.2022 - 02.04.2022 (Hotel Latini)
- ✓ 16.04.2022 - 23.04.2022 (Hotel Latini)

Zell am See – Schüttdorf



Skiing4all / Hotels



Skiing4all 100% Transparency Policy on Prices

NO SMALL PRINT

NO HIDDEN COSTS

JUST PLAIN ENGLISH

1. Skiing4all Program Prices

At the booking stage, please inform us whether you wish to stay at one of our partner hotels to qualify for up to 400€ discount off our Skiing4all program prices. If we offer you a discounted price and you fail to register with our partner hotel as a Skiing4all Guest and/or fail to forward us a copy of your *DIRECT* booking confirmation two weeks before your arrival at the latest, we will regretfully need to charge you the full program price. By direct booking we mean bookings made by email using a Booking Code "Skiing4all", and not the bookings made through any agents or online booking services, including our partner hotel own websites. The discounted price can be offered to one Skiing4all program participant per family only (applies to the lowest program value).

2. Skiing4all Program Booking Deposit

No matter how early you book with us, should our prices increase for the Winter Season 2021/22, we guarantee that your booking price will not change once the agreed booking deposit is received.

We will normally require a 25% program deposit. The program deposit will be non-refundable in case of cancellation.

3. Skiing4all Program Balance Payment

The remaining balance for Skiing4all program will be due no later than eight weeks before the scheduled start of the program unless another agreement has been made in writing. In the event of cancellation less than eight weeks from the start of the booked services, the balance will not be reimbursed.

4. Changes to your Skiing4all Program Booking

Subject to availability, we might be able to change your original booking (dates, program type, etc.) at an administration charge of 100€ plus any difference in prices between the original booking and the amended booking value.

5. Payment for Accommodation

All payments for accommodation must be made directly to the hotels. The accommodation deposit and balance rules will be set by the accommodation provider, independently of Skiing4all.

6. Skiing4all Program inclusions

All our programs include the items and services as listed on p.13 of this brochure. We draw your attention to the fact that the ski pass is included only for the main participant with special educational needs, unless it is specifically stated as included for others as part of our special offers.

Guideline ski pass prices for others: children born in 2016 or younger: ski in 2021/22 for free; children born in 2006-2015: 115-128€; youth born 2003-2005: 173-192€, and adults 231-257€. All the prices above are for a 5-day Ski Alpin Card for the 408 km of slopes in Zell am See, Kaprun and Saalbach-Hinterglemm-Leogang-Fieberbrunn, including a ski bus within each resort. Lower rates quoted above are for the lower season and vice versa.

7. Skiing4all Program exclusions

Travel to the resort – you will need to arrange your own flights to Austria or Germany (we recommend Salzburg 80 km away, or Munich 200 km away), or other means of transport to the resort. We will be pleased to pass you the details of airport transfer companies, which you can book in English online.

Accommodation – this is not included in the program price but we recommend you book with one of our partner hotels. When booking your stay directly by phone or email with one of our partner hotels (terms and conditions apply, see p.22 for details), you will receive up to 400€ discount off the Skiing4all program price, as detailed in the tables on p.14-15. You are free to choose your own accommodation too but we regret that the program price will not be discounted.

Insurance – you are responsible for carrying appropriate insurance for any accidents or incidents whatsoever, which might occur before, during or after participation in Skiing4all Program. Skiing4all cannot be held liable for any costs, which might result from lack of or an inadequate insurance.

Lunch, snacks and drinks - We will provide lunch, snacks and drinks for 14€ per day per participant aged under 15 on Programs S, M, L or XL. The charge for participants over 15 and all those on Program XXL (regardless of age) will be 17€ per day per participant. Please let us know about the participant's food preferences, special diets and any allergies. We regret that due to the Health & Safety regulations and difficulties associated with consuming own food at the mountain restaurants, we are unable to accept packed lunches. However, we will be happy to carry some favourite snacks and drinks not requiring refrigeration and in their original packaging (cereal bars, etc.). Payment for food is due in cash in the resort.

8. One to one care upgrade

All children, teenagers or adults with special educational needs ski on a one-to-one basis. However, during the other outdoor and indoor activities at our Fun Club there is a ratio of maximum of two participants with special educational needs to one carer (three to one ratio for participants without special educational needs). Please let us know at the time of booking if the person you are booking the program for requires one-to-one care at all times. This upgrade is voluntary for most program participants but **compulsory** for persons:

- displaying serious violent behaviour resulting in a personal injury to oneself or other persons, or serious and/or deliberate damage to third party property (including that of Skiing4all),
- “runners” who repeatedly run away from their carers, require holding hands at all times (other than near road traffic), and need persistent chasing to ensure their safety outdoors.

The more advance notice we have, the more likely we will be able to arrange additional care (90€ supplement per day applies). In the event that one-to-one care is not pre-booked but clearly required, we reserve the right to charge this fee in the resort.

In the event that we do not receive the aforementioned fee and/or cannot provide extra care at a short notice, we reserve the right to remove the participant from our program with the refund for the unused program days on a pro rata basis less 50% cancellation charge.

Please contact us prior to booking, if you are not sure whether one-to-one care will be required.

9. Extra slope assistance during skiing

Safety is our top priority and for this reason we require two adults to work with those skiing beginners with special educational needs who weigh over 75 kilograms. By the “beginner” we mean those skiers who are unable to break unaided in a snow plough on a blue slope. Please let us know at the time of booking if the person you are booking the program for weighs over 70 kilograms. The more advance notice we have, the more likely we will be able to arrange the additional assistance. Extra charges will apply and will vary according to the program type and season. You will be advised on these charges prior to committing to the booking.

10. Optional extras

Subject to availability, we will be pleased to arrange the following extras for you, which can be settled in the resort:

ITEM	COST	NOTES
One to one care upgrade, per day	90€	Per participant per day (see note 8 above)
Pre-booked program time extension	15€	Per participant per half hour
Afternoon Swimming Club	90€	Per participant per 3-hour session incl. hotel transfers. Siblings /friends 50% OFF.
Fun Club	190€	Per participant per day (09.45 a.m. to 3.15 p.m.) Siblings and friends 50% OFF.
Baby-sitting	25€	Per hour for 1-2 persons. 10€ for additional person. Min. booking 3 hours.
Ski goggles hire	5€	Per item
Photos & videos (electronic download)	20€	Per weekly set (approx. 50 files)



Kitzsteinhornstrasse 39
5700 Zell am See, Austria
info@skiing4all.com
www.skiing4all.com

Updated: 10th March 2021

Skiing4all Flexible Terms and Conditions Addendum

This temporary addendum to our normal terms and conditions outlines the changes you can make to your booking. These are to be read in conjunction with our Skiing4all Standard Terms and Conditions overleaf.

- 1. These temporary conditions apply exclusively to Skiing4all Winter 2021/22 Programs booked between 15th March 2021 and 31st March 2021.**
2. You can change the originally booked program start date to any new date until the end of 2022/23 season, free of charge until 14 days before the start of the originally booked Skiing4all Program, when it is necessary due to the direct effects of any epidemic or pandemic: officially ordered quarantine of anyone in your skiing party; exit restrictions; lockdown; government travel warning; closed borders; or lack of reasonable transport options (defined as lack of flights from the airport within 4 hours' drive from your home or to Zell am See; or over 50% increase in flight price in comparison with your originally booked flight). All your payments will be carried forward towards your rebooked program. No refunds will be provided.
3. A free amendment to the program start date can be made only once and is subject to availability.
4. In the event of your request for amendment or cancellation within 14 days of the original Skiing4all Program start date, our standard terms and conditions overleaf will apply.
5. If the rebooked program is priced higher than the original program, the price difference will need to be paid. If the rebooked program is priced lower than the original program, a credit note will be issued, valid until the end of 2022/23 season.
6. Certain programs may be excluded from the policy – you will be advised at the time of booking.
7. If we, at any stage, are forced to cancel your Skiing4all Program as a result of epidemic or pandemic, we will offer you a free re-booking to another equivalent program in 2021/22 or 2022/23 season, or upon request we will offer you a credit note valid until the end of 2022/23 season. No refunds will be provided.



Kitzsteinhornstrasse 39
5700 Zell am See, Austria
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www.skiing4all.com

Skiing4all Standard Booking Terms & Conditions

§ 1 General Information

The following conditions exclusively regulate the legal relationship between you (the "Participant") and Skiing4all. The Skiing4all General Terms & Conditions are expressly accepted by you upon making the booking. By means of this booking, you declare yourself responsible for all contractual obligations pertaining both to you and/or those Participants you have registered. Should any provision of the Skiing4all General Terms & Conditions be or become void, or if the agreement should contain a loophole, the legal effect of the remaining provisions shall remain unaffected. Taking the place of any voided provisions, will be such provisions which, in legally permissible fashion, come closest to the original business intent of the void provision. Oral agreements have not been entered into. Amendments to these General Terms & Conditions must be in writing. This also applies to any amendments to these provisions, their mutually agreed-upon rescission or relinquishment thereof.

§ 2 Contract

By means of the booking, the Participant (or their parents / legal guardians) indicates that he has read and understood the General Terms & Conditions of Skiing4all, and that he accepts these as the substance of the contract. Skiing4all reserves the right to make Program changes at short notice, a right which the Participant expressly acknowledges and does so with full legal force.

§3 Liability

Skiing4all accepts no responsibility for any damage, loss, liabilities, injury or disappointment incurred or suffered by the Participant or his Party, or any damage to their property, as a result of taking part in the Skiing4all Program. Declarations pertaining to services to be provided by Third Parties are based exclusively upon declarations made to us by the responsible service provider. The contractual obligation of Skiing4all is to properly broker the booked recreational services. The proper delivery of booked recreational services in no way constitutes any obligation on the part of Skiing4all itself. Within the framework of the brokered recreational services, Skiing4all assumes no liability in whatever form for the service provider in question, but is rather solely liable for the proper brokerage of the recreational service and the proper disclosure of information from the respective service provider to the Participant. Any liability of Skiing4all towards the Participant for the accuracy of declarations made by the service provider is likewise excluded, in so far as Skiing4all, either through gross negligence or premeditation, did not falsely convey this information. Within the scope of this contract, Skiing4all is also not liable for the consequences of force majeure.

§ 4 Force Majeure

Except where expressly stated in these Booking Conditions, we will not be liable or pay you if we need to cancel your Skiing4all Program booking due to force majeure, meaning that we will not be liable or pay you compensation if our contractual obligations to you are affected by “unavoidable and extraordinary circumstances”, meaning any event beyond our control, the consequences of which could not have been avoided even if all reasonable measures had been taken. Examples include: warfare and acts of terrorism (or threat thereof); civil strife; significant risks to human health such as the outbreak of serious disease including any mutation or variation of, and the ongoing effects of, Covid-19 or SARS-COV2, or natural disasters such as floods, earthquakes or weather conditions which make it impossible to travel safely to the destination or remain at the travel destination; the act of any government or other national or local authority including port or river authorities; industrial dispute; lock closure; natural or nuclear disaster; fire; chemical or biological disaster; unavoidable technical problems with transport; or similar events outside our control or that of the supplier(s) concerned.

§ 5 Insurance

The Participant is responsible for carrying appropriate insurance for any unforeseen events, accidents or incidents whatsoever, including consequences of any epidemic or pandemic, which might occur before, during or after participation, and simultaneously obligates himself to indemnify Skiing4all in this regard. Skiing4all cannot be held liable for any costs, which might result from lack of or inadequate insurance.

§ 6 Payment

A deposit of 25% shall be due within 14 days from the time of booking. This will not be reimbursed in the event of cancellation. The remaining amount will be due no later than 8 weeks prior to scheduled commencement of the booked services unless another agreement has been made in writing. In the event of cancellation less than 8 weeks from the start of the booked services, the billing amount will not be reimbursed. We draw your attention to the fact that participation can only be assured upon receipt of payment in full.

§ 7 Minors

Persons under 18 must obtain a written permission from a parent or guardian before booking any Program. The Participant must be 18 years of age or older during Welcome Meeting or otherwise be accompanied by an adult. If the Participant is a minor, their parent or legal guardian must execute the necessary affidavit and release.

§ 8 Changes to the Program

Skiing4all Programs are aimed at persons with special educational needs. Due to the specialist nature of providing sports for persons with special educational needs and the limited resources available, it will be the final decision of Skiing4all as to what it is able to deliver. It should be recognised that due to the nature of the ski break the best/perfect facilities may not always be available. Skiing4all will do its best to offer the Programs as described, however, a compromise might be needed to get the best overall result. This may mean that sometimes the Program will need to be altered, e.g. snow-shoeing or sledging may be offered rather than skiing if the event of adverse weather conditions. Skiing4all will not be liable for any circumstances beyond its reasonable control, including consequences of any epidemic or pandemic, that prevent the Program from being carried out or the Program to be fully enjoyed by the Participant.

§9 Priority for Participants with Special Needs

Due to the specialist nature of providing sport activities for children and adults with special educational needs, at times we might need additional members of staff to care for these persons. On such rare occasions, we reserve the right to alter the arrangements for the participants without special needs by subcontracting the third party without altering the overall number of skiing and activity hours with us. Parents / carers will be given a choice between the various types of ski lessons on offer with an appropriate price adjustment (likely surcharge in case of the private lessons and likely refund in case of the group courses).

§ 10 Final Provisions

The legal relationship between Skiing4all and Participant is governed by the laws of the Federal Republic of Austria.



Kitzsteinhornstrasse 39
5700 Zell am See
Austria
www.skiing4all.com
info@skiing4all.com

15th March 2021

Re: Skiing for Children with Special Educational Needs and their Families

Dear Head Teacher

I am writing to kindly ask you to allow your pupil to join our skiing program for the children with special educational needs and their families during the term time.

Our *Skiing4all* organisation is aimed at the children with special educational needs. While learning to ski is an obvious immediate goal of our programs, we are especially proud of the longer-term benefits they bring. Thanks to the tailored approach of our programs, one-to-one care, and expertise of our staff, many of our young guests improve their communication and social skills, gain greater self-confidence and enhance their self-esteem. Our participants discover new possibilities and overcome personal limits, increasing their independence. On return home, parents often report to us that their children work better at school and enjoy more meaningful relationships with the peers. They love showing off their photos and trophies and enjoy the positive reinforcements of their achievements.

Skiing4all programs are run throughout the winter season but we strongly advise our guests against joining us during the busy UK holiday weeks. The slopes in Zell am See are simply too busy during the school holidays and do not provide ideal environment for our program participants with special educational needs. Conversely, during the term time, the children can learn in the spacious, not crowded areas, avoid queuing at the ski lifts and restaurants, and miss the generally loud and stressful atmosphere in the resort. They can also participate in the other activities such as horse-riding or trekking with llamas, which are unavailable during the busy weeks. The overcrowding problem is likely to be of a particular issue during Winter 2021/22 due to the increased visitor numbers following cancellations last season.

We always encourage the whole family to join our programs. Over the years we have seen the siblings become the invaluable help for the children with special educational needs. Their sheer presence can be reassuring in the alien and unpredictable environment. In addition, the siblings often act as a role model and the shared family activities are often treated as a reward and the positive reinforcement at the end of the individual skiing sessions.

We usually find that the siblings also greatly benefit from their individually tailored activities with us. Often, these children crave the greater attention necessarily given to their brothers or sisters with special educational needs back home. In short, our programs allow the whole family to enjoy their holiday together without compromising each child's individual needs. Unfortunately, despite these great benefits, due to the overwhelming demand for our programs, we can only accept siblings outside the school holidays.

Given this information, I hope that you will be able to grant your pupil a special school leave, particularly now after such a challenging year for children with special educational needs. At Skiing4all we are aware just how much uncertainty, change of routines and unfulfilled dreams these children have experienced lately and hence we will strive to offer them "double the fun" this coming winter.

If you need any further details, please do not hesitate to email me or visit our website at www.skiing4all.com.

Thank you very much for your help and understanding.

Kind regards

A handwritten signature in black ink, appearing to read 'Wegner', written in a cursive style.

Anna Wegner

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Skiing4all Director & Founder